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SEPTEMBER 20, 2021

► NEXT WEEK'S LIST

Insurance Brokers

FASTEST-GROWING LARGE THE LIST PRIVATE COMPANIES

RANKED BY TWO-YEAR REVENUE GROWTH

Rank	Company •Address	Company logo	Two-year revenue growth		r the 12 mon 6/30/2020		OC employees as of 6/30/2021 6/30/2020 6/30/2019	Company/product description	Top local official(s) •Title •Phone/fax	
1	New American Funding 14511 Myford Road, Ste. 100 Tustin 92780-7057 Website: newamericanfunding.com Email: awards@nafinc.com		303.4%	\$1.4 billion	\$705.2 million	\$336.8 million	1,221 1,172 844	Mortgage Lending	Rick Arvielo/Patty Arvielo co-founder, CEO/co-founder, president (800) 450-2010/(949) 861-6007	
2	Fresh N' Lean 333 N. Euclid Way Anaheim 92801-6738 Website: freshnlean.com Email: info@nutritioncorp.com	Ø FRESH № LEAN	275.9%	\$100 million	\$62.8 million	\$26.6 million	450 410 205	Ready-to-eat meal delivery service	Laureen Asseo/Thomas Asseo founder, co-CEO/co-CEO (888) 420-4080	
3	P&P Imports LLC 17352 Derian Ave. Irvine 92614-5816 Website: pandpimports.com Email: info@pandpimports.com	NO DEUS	220.9%	\$104 million	\$59.2 million	\$32.4 million	43 39 23	Designer and distributor of outdoor games, sporting goods and premium pool floats	Peter Tanoury/Peter Engler partners (650) 488-8270	
4	Americor Funding Inc. 18200 Von Karman Ave., Ste. 600 Irvine 92612 Website: americor.com Email: pr@americor.com	Mamericor	193%	\$142.3 million ⁽¹⁾	\$87.5 million ⁽¹⁾	\$48.6 million ⁽¹⁾	$\begin{array}{c} 367^{(1)} \\ 317^{(1)} \\ 167^{(1)} \end{array}$	Finance technology company providing debt and lending solutions	Benny Ganatra CEO (866) 333-8686	
5	M S International Inc. 2095 N. Batavia St. Orange 92865-3101 Website: msisurfaces.com Email: neha@msisurfaces.com	MSI Maing Dave Bulande	68.7%	\$2.1 billion	\$1.4 billion	\$1.2 billion	486 438 397	Nationwide distributor of flooring, countertop, wall tile and hardscaping	Manu Shah CEO (714) 685-7500/(714) 685-7600	
6	Ware Malcomb 10 Edelman Irvine 92618-4312 Website: waremalcomb.com Email: mrodgers@waremalcomb.com	WARE MALCOMB	56%	\$182 million	\$145.7 million	\$116.7 million	260 219 180	Architecture, planning, interior design, civil engineering, branding and building measurement services to corporate, commercial/residential developer and public/institutional clients	Ken Wink/Lawrence R. Armstrong/Jay Todisco CEO/chairman/president (949) 660-9128/(949) 863-1581	B
7	Salas O'Brien 3700 S. Susan St., Ste. 150 Santa Ana 92704-7918 Website: salasobrien.com		54.9%	\$174 million	\$137.5 million	\$112.3 million	52 45 45	Engineering, facility planning, and commissioning firm	Darin Anderson chairman/CEO (949) 517-4900	
8	Allied Universal 1551 N. Tustin Ave., Ste. 650 Santa Ana 92705-8664 Website: aus.com Email: stevejonesceo@aus.com	ALLIED UNIVERSAL Developments year	54.8%	\$11.3 billion ⁽¹⁾	\$8.5 billion ⁽¹⁾	\$7.3 billion ⁽¹⁾		Manned guarding services, highly advanced integrated tech solutions, risk advisory and consulting, security and safety training, event services, staffing and janitorial services	Steve Jones chairman/CEO (714) 619-9700/(714) 619-9701	
9	CoolSys 145 S. State College Blvd., Ste. 200 Brea 92821-5806 Website: coolsys.com Email: info@coolsys.com	CoolSys	51.8%	\$630 million	\$500 million	\$415 million	550 650 550	Refrigeration, HVAC, engineering, and energy solutions company	Adam Coffey CEO/president (714) 510-9500/(714) 701-8912	
10	TeamLogic IT 26722 Plaza Mission Viejo 92691-8051 Website: teamlogicit.com Email: pspaan@teamlogicit.com	TeamLogicIT Your Technology Advisor	50.6%	\$108.1 million	\$88.8 million	\$71.8 million	50 50 50	Managed IT services and computer support for businesses	Don F. Lowe/Dan Shapero CEO/president (949) 582-6300/(949) 348-5010	B
11	SA Recycling 2411 N. Glassell St. Orange 92865-2705 Website: sarecycling.com	SAR	38.8%	\$2.2 billion	\$1.2 billion	\$1.6 billion	340 352 350	Metal recycling	George Adams/Mark Sweetman/ Tyler Adams/Terry Adams CEO/CFO/COO/executive VP, business development (714) 632-2000/(714) 630-5836	
12	Alliant Insurance Services Inc. 1301 Dove St., Ste. 200 Newport Beach 92660-2436 Website: alliant.com Email: marcomm@alliant.com	Mlíant	38.2%	\$2 billion	\$1.7 billion	\$1.5 billion	320 327 306	Commercial insurance brokerage and employee benefits consulting firm	Thomas W. Corbett chairman/CEO (949) 756-0271	
13	Millie and Severson Inc. 3601 Serpentine Drive Los Alamitos 90720-0399 Website: mandsinc.com Email: info@mandsinc.com	MILLIE and SEVERSON GENERAL CONTRACTORS	33%	\$519 million	\$419.6 million	\$390.2 million	146 133 111	General contractor specializing in healthcare, medical office, office, industrial, institutional, hospitality, senior living, tenant improvements	Jon E. Severson president (562) 493-3611/(562) 598-6871	
14	UST ⁽²⁾ 5 Polaris Way Aliso Viejo 92656-5356 Website: ust.com Email: media.relations@ust.com	U • S T	20%	\$1.2 billion ⁽¹⁾	\$1.1 billion ⁽¹⁾	\$1 billion ⁽¹⁾	150 ⁽¹⁾ 172 ⁽¹⁾ 177 ⁽¹⁾	IT services provider	Krishna Sudheendra CEO (949) 716-8757/(949) 777-6286	
15 P	Largo Concrete Inc. 2741 Walnut Ave. Tustin 92780-7037 Website: largoconcrete.com Email: info@largoconcrete.com hotos show the first top official listed. ote: To the best of our knowledge, this information i dt horoupdness of the list omissions and bypograp	LARGO CONCRETE	19.6%	\$610 million	\$580 million	\$510 million	117 115 100 Isiness Journa	Structural concrete: formwork, pumping, place and finish, masonry, and design-build parking structures al estimate		

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor.

Researched by Meghan Kliewer